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AssetMax Executive Brief

A concise brief for colleagues evaluating GreenStreet Global, the audit process and its commercial model. Download it without registration and share it internally.

What GreenStreet coordinates

AssetMax connects operating-expense review, utility analysis, building systems and insurance with implementation planning and documented performance. GreenStreet coordinates the program; specialist partners perform the agreed work, with responsibilities and client decisions established for the property.

The six program stages

Find savings: Review operating expenses, utilities, contracts and building systems. Monetize Savings: Implement and secure the identified savings. Plan Improvements: Create an AI-generated building upgrade plan. Secure Funding: Evaluate and arrange funding for approved improvements. Implement Improvements: Coordinate approved work around operating requirements. Capture Green Incentives: Capture tax savings and utility incentives. Begin the actual audit with the applicable engagement documents and twelve months of Accounts Payable reports. Specialist review follows the OpX findings; the client approves subsequent work.

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Commercial model and decisions

How the commercial model works

The SpendVue savings assessment and findings meeting are free. The SpendVue savings assessment and findings meeting are free. If you choose to proceed, sign the Master Services Agreement and pay a $5,000 advance to begin the full AssetMax audit. If you do not proceed, no advance is payable. The $5,000 retainer is repaid to the client first from savings, before 50/50 savings distributions begin. Verified Savings are shared equally for 36 months from implementation of each measure. After that measure's savings term, you retain 100% of its savings. One-time refunds, credits, rebates and billing recoveries are shared 50/50 when received, subject to client-first retainer repayment.

What remains a client decision

An inquiry is not an engagement. The applicable documents contain binding obligations, including confidentiality, exclusivity and non-circumvention. Approved implementation follows agreed scope and arrangements. Compliance corrective work and filings are separately contracted. Projected savings and financing approval are not guaranteed.

Discuss your property with Robert Politzer

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Book an introductory meeting. An inquiry or meeting does not begin an audit or accept an engagement.